



Unlock limitless learning

Your guide to Microsoft Education.

Microsoft Education

Empowering the students of today
to create the world of tomorrow.



Experiences that
spark creativity



Modern tools for
classroom collaboration



Affordable and accessible
learning platforms



The right environment
for better learning

Welcome!

I'm excited to share this guide with you as it shows the variety of ways you can access the latest in education. From PCs and technology, to stories and cloud-based solutions by Microsoft and our partners to support your educational institution's success.

Whatever your role in Education and whatever stage of technology adoption you're currently at, we want to help. We understand that there are many priorities; from reducing costs, to saving teachers' time and delivering greater learning outcomes for your students. We hope this guide provides you with the support, advice and ideas you need to get the best from the modern technology available.

To find out more or for personalised support, speak to a Microsoft Education Expert at microsoft.com/education or join us at any of our events that happen around the country. We look forward to hearing your stories, learning about your success and hopefully connecting with you in the future.

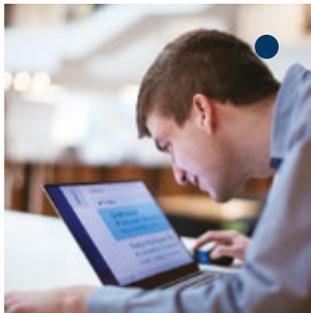


Many thanks

Chris Rothwell

Chris Rothwell
Director of Education, Microsoft UK

How Windows 10 supports you in the classroom



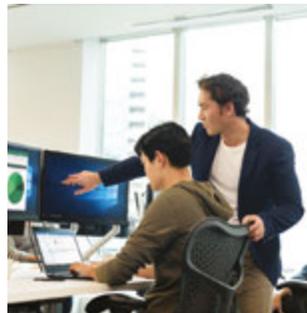
Affordable and accessible learning

Windows 10 is the platform that students never outgrow. Younger students can benefit from devices that are rugged and spill-proof. Older students and teachers can focus on power, performance and security at an affordable price.



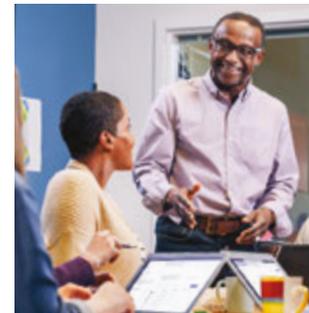
The most secure Windows 10

79% of parents are concerned with the privacy and security of their children's data. In a world of cyber threats, Windows 10 is the most secure Windows ever.



Set up 24 PCs in 30 minutes

- Set up Office 365 for Education.
- Use School Data Sync to import student data.
- Configure Microsoft Store for Education.
- Set up Intune for Education.
- Set up school PCs and start teaching!



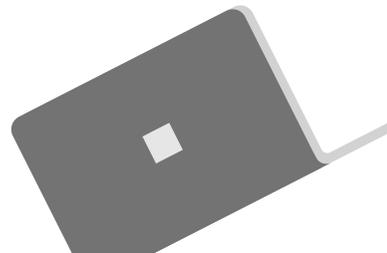
Windows 10 is for everyone

73% of teachers say that technology allows them to tailor their teaching to different learning styles. Windows 10, Office 365 and a whole host of third party apps have the tools to benefit from a range of learning styles such as visual, verbal and special needs.



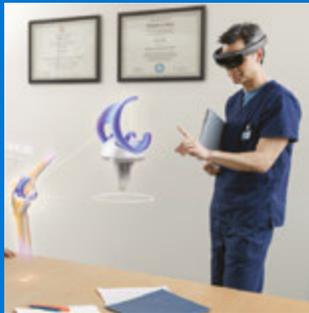
Compatibility king

Connect to printers, cameras and digital microscopes, as well as traditional and new educational resources; from websites running on Flash to interactive digital textbooks.



◆ “Windows 10 for Education drives student engagement and enhances learning outcomes on a platform that they never grow out of.”

Dan Bunker, MIE Expert



Modern tool for the future

Students can create, share and even collaborate in real-time with Microsoft Teams and Office 365 – without worrying about lost formatting. Teachers can give individual support in private notebooks within Class Notebook.



Thinking in ink

25%-36% higher scores were obtained by students who diagrammed their thinking with a digital pen versus those who only used a keyboard when solving science problems.



Spark creativity

Prepare the creators of tomorrow through fun and collaborative apps that are becoming valuable tools in 21st century classrooms like Minecraft: Education Edition, PowerPoint QuickStarter, Paint 3D, and LEGO® Education WeDo® 2.0.



Future-ready student's careers

Office 365 Education helps students become career-ready with one of the most in-demand life skills in today's workplace. Educators can also increase comprehension and outcomes with the most advanced teaching apps like integrated Learning Tools.



More for free than ever

Microsoft is committed to enabling schools and students to have affordable, advanced technology. Your School could be eligible for Office 365 Education.

Devices for Primary School



Acer TravelMate B118-M

Ready to meet the new challenges of teaching and learning, the TravelMate B118 comes with a tough body to survive intense daily use in the classroom and gives students up to 13 hours of battery life. The full-size keyboard makes all the difference for students who need to write at length.

Specifications

4 GB RAM	11.6 INCH DISPLAY	13 HRS BATTERY	1.52 KG WEIGHT
Processor	Celeron		
Storage	64GB SSD		



Surface Go

Every minute at your school is an opportunity for you to empower your students. Introducing the Surface Go that's portable and light at just .77kg. It will help your students achieve better learning outcomes and have a great educational experience.

Specifications

8 GB RAM	10 INCH DISPLAY	9 HRS BATTERY	0.77 KG WEIGHT
Processor	Intel® Pentium® Gold Processor 4415Y		
Storage	128GB SSD		



Dell Latitude 13 3300

New for 2019! Purpose-built for schools and tested to pass 15 MIL-STD toughness tests for proven durability. Lightweight in its size and toughness, it can be configured up to 8th Generation Intel Core i5 and has USB Type C connectivity.

Specifications

4 GB RAM	13.3 INCH DISPLAY	1.63 KG WEIGHT
Processor	Celeron	
Storage	64GB SSD	



HP Stream 11 Pro G4 EE

Built for learning in the cloud and perfectly designed for Office 365 Education and One Drive Usage. Explore and learn in class and on the go with a durable, lightweight device. It's designed to pass MIL-STD 810G testing and is ready for daily bumps and dings with co-molded rubber edges.

Specifications

4 GB RAM	11.6 INCH DISPLAY	11 HRS BATTERY	1.22 KG WEIGHT
Processor	Celeron		
Storage	64GB SSD		



Lenovo 100e

This budget-friendly Windows 10 notebook is a sturdy, portable tool for today's students. With Intel® Celeron® processing and an all-day battery it's got enough power to keep up in class so students can work untethered.

Specifications

4 GB RAM	11.6 INCH DISPLAY	10 HRS BATTERY	1.22 KG WEIGHT
Processor	Celeron		
Storage	64GB SSD		



Stone CloudBook

One of our most lightweight and portable Stonebook devices, the Cloudbook is designed to adapt to evolving education environments and workplaces to meet the diverse needs of every user. Showcasing an Intel® Apollo Lake Celeron® processor, you're guaranteed the power to utilise the Stone Cloudbooks comprehensive range of features.

Specifications

4 GB RAM	14.1 INCH DISPLAY	7 HRS BATTERY	1.4 KG WEIGHT
Processor	Celeron		
Storage	64GB SSD		



TRANSFORM LEARNING.

Minecraft: Education Edition is an open-world game that promotes creativity, collaboration, and problem solving in an open environment. Educators can find lesson examples across subjects for all ages and use Minecraft as a transformative way to engage students. Students bring what they're passionate about into the classroom.

Features include:

- Easy classroom collaboration
- Real learning outcomes
- Build 21st Century skills
- Simple, secure sign-in
- Track student progression
- Learn to code



Devices for Secondary School



Acer TravelMate Spin B118-G2-RN

With its 11.6-inch display and convertible design, TravelMate Spin B1 series can be used in a number of ways, so that students can work the way they like best. It comes with a rugged design and can handle all kinds of school activities.

Specifications

4 GB RAM	11.6 INCH DISPLAY	13 HRS BATTERY	1.52 KG WEIGHT
Processor	Celeron		
Storage	64GB SSD		



Acer TravelMate B114-21

Just launched for 2019.

Specifications

4 GB RAM	14 INCH DISPLAY	10 HRS BATTERY	1.68 KG WEIGHT
Processor	AMD		
Storage	64GB SSD		



HP ProBook x360 11 EE

Improve learning outcomes, save teacher time and engage students like never before with the powerful, durable, flexible HP ProBook x360 11 G1 Education Edition. It converts easily between four different modes: notebook, tablet, stand and tent to move seamlessly between the classroom and home.

Specifications

4 GB RAM	11.6 INCH DISPLAY	11 HRS BATTERY	1.45 KG WEIGHT
Processor	Celeron		
Storage	64GB SSD		

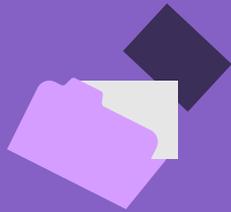


Dell Latitude 11 3190 2in1

Empower students with a versatile, cost-effective 2-in-1 convertible with best-in-class durability, with all the features and security of Windows 10. Students can even collaborate across the desk thanks to the 360° LCD hinge and touchscreen interface.

Specifications

4 GB RAM	11.6 INCH DISPLAY	10 HRS BATTERY	1.27 KG WEIGHT
Processor	Celeron		
Storage	64GB SSD		



Lenovo 300e

With the best features of Windows 10 Pro like Windows Ink, this built-for-education 2-in-1 is tough, versatile and powerful for school and beyond. With its semi-ruggedised design and spill-proof keyboard and touchpad, this 2-in-1 convertible is built to handle everything from classrooms to playfields, to the bus ride home.

Specifications

4 GB RAM	11.6 INCH DISPLAY	8 HRS BATTERY	1.45 KG WEIGHT
Processor	Celeron		
Storage	64GB SSD		

Surface Pro 6

Get productive your way with the new Surface Pro 6 – now faster than ever with the latest 8th Generation Intel® Core™ processor and the full Windows 10 Home experience. Ultra-light and versatile, it's built to your students' needs, giving them the the flexibility they want, and power and performance to deliver the results they need in the classroom.

Specifications

8 GB RAM	12.3 INCH DISPLAY	13.5 HRS BATTERY	0.77 KG WEIGHT
Processor	Intel® Core™ 8th Gen i5-8250U		
Storage	128GB SSD		

Don't forget to add...



Free tools for the future

Students and Teachers get Office 365 for free.

Students and teachers are eligible for Office 365 for Education, which includes Word, Excel, PowerPoint, OneNote, and now Microsoft Teams, plus additional classroom tools.

All you need to get started is a valid school email address.





Devices for Colleges and HE



Acer Spin 5 Pro

Thanks to its convertible design, Spin 5 enables students and teachers to enjoy the freedom to work and study in the most productive and personalised way possible.

Specifications

8 GB RAM	13.3 INCH DISPLAY	13 HRS BATTERY	1.6 KG WEIGHT
Processor	i5		
Storage	256GB SSD		



Dell XPS 13 2in1

The world's smallest 13-inch 2-in-1 with InfinityEdge display for virtually borderless viewing and gorgeous detail with the latest 8th gen Intel® processors and optional UltraSharp QHD+.

Specifications

8 GB RAM	13.3 INCH DISPLAY	14 HRS BATTERY	1.24 KG WEIGHT
Processor	i5		
Storage	256GB SSD		



HP Probook 440 x360 G1

Power and style combined – get through your workday and beyond with powerful processors and outstanding battery life in a thin, light, feature-rich 2in1 PC.

Specifications

4 GB RAM	14 INCH DISPLAY	13 HRS BATTERY	1.72 KG WEIGHT
Processor	i3		
Storage	128GB SSD		



Lenovo ThinkPad X1 Carbon

With its stunning new look, the ultralight ThinkPad X1 Carbon merges elegant design, seamless responsiveness and legendary durability to create the ultimate mobile productivity.

Specifications

8 GB RAM	14 INCH DISPLAY	15 HRS BATTERY	1.13 KG WEIGHT
Processor	i5		
Storage	256GB SSD		



Surface Book 2

The most powerful Surface laptop ever built with the versatility to be a laptop, tablet and portable studio all in one. Perfect for students looking to create and work their own way. Powerful, professional-grade software all day with the latest quad-core Intel® processors and the best graphics performance yet with the latest NVIDIA GeForce GPUs.

Specifications

8 GB RAM	13.5 INCH DISPLAY	14.5 HRS BATTERY	1.25 KG WEIGHT
Processor	7th Gen Intel® Core™ i5-7300U dual-core processor, 3.5GHz Max Turbo		
Storage	256GB SSD		



Fujitsu LifeBook U938

Weighs an incredible 0.92kg and only 15.5mm thick, this PC stands out from the crowd. All-day battery runtime ensures all-day productivity, while security features such as the integrated palm vein sensor keeps your data protected.

Specifications

8 GB RAM	13.3 INCH DISPLAY	15 HRS BATTERY	0.92 KG WEIGHT
Processor	i5		
Storage	256GB SSD		



Surface for Education

Every minute at your school, college or university is an opportunity to empower your students. Discover Surface and the range of devices that will help you make the most of your favourite solutions in the classroom; Microsoft 365 Education, Office 365, Windows 10 and Minecraft: Education Edition. Unlock limitless learning.

Download the Modern Devices E-Book:
aka.ms/moderndevices



Schools, teachers and students qualify for a **10% discount** on Surface.



microsoft.com/surface

Devices for Educators and Staff



Acer Spin 5 Pro

Thanks to its convertible design, Spin 5 enables students and teachers to enjoy the freedom to work and study in the most productive and personalised way possible.

Specifications

8 GB RAM	13.3 INCH DISPLAY	13 HRS BATTERY	1.6 KG WEIGHT
Processor i5		Storage 256GB SSD	



Dell XPS 13 2in1

The world's smallest 13-inch 2-in-1 with InfinityEdge display for virtually borderless viewing and gorgeous detail with the latest 8th gen Intel® processors and optional UltraSharp QHD+.

Specifications

8 GB RAM	13.3 INCH DISPLAY	14 HRS BATTERY	1.24 KG WEIGHT
Processor i5		Storage 256GB SSD	



HP Probook 440 x360 G1

Power and style combined – get through your workday and beyond with powerful processors and outstanding battery life in a thin, light, feature-rich 2in1 PC.

Specifications

4 GB RAM	14 INCH DISPLAY	13 HRS BATTERY	1.72 KG WEIGHT
Processor i3		Storage 128GB SSD	



Lenovo ThinkPad X1 Carbon

With its stunning new look, the ultralight ThinkPad X1 Carbon merges elegant design, seamless responsiveness, and legendary durability to create the ultimate mobile productivity.

Specifications

8 GB RAM	14 INCH DISPLAY	15 HRS BATTERY	1.13 KG WEIGHT
Processor i5		Storage 256GB SSD	



Don't forget to add...

Microsoft 365 Education

Unlock creativity, promote teamwork and provide a simple and safe experience in a single, affordable solution built for education. Include students at no extra cost when you buy for educators, faculty and staff.

Microsoft 365 Education license includes:



Surface Pro 6

Get productive your way with new Surface Pro 6 that's now faster than ever with the latest 8th Generation Intel® Core™ processor and the full Windows 10 Home experience. Built to adapt to your students' needs, this laptop gives them the flexibility to deliver results in the classroom.

Specifications

8 GB RAM	12.3 INCH DISPLAY	13.5 HRS BATTERY	0.77 KG WEIGHT
Processor	Intel® Core™ 8th Gen i5-8250U		
Storage	128GB SSD		



Fujitsu LifeBook U938

Weighs an incredible 0.92kg and only 15.5mm thick this PC stands out from the crowd. All-day battery runtime ensures all-day productivity, while security features such as the integrated palm vein sensor keeps your data protected.

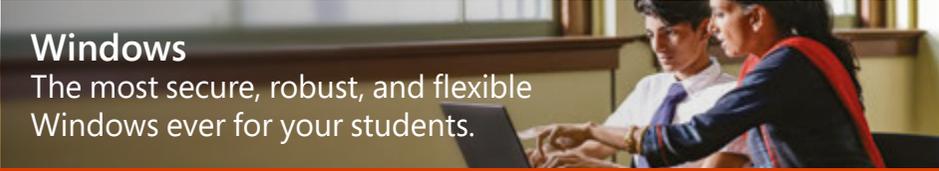
Specifications

8 GB RAM	13.3 INCH DISPLAY	15 HRS BATTERY	0.92 KG WEIGHT
Processor	i5		
Storage	256GB SSD		

Office 365
Empower your students with tools for the future.



Windows
The most secure, robust, and flexible Windows ever for your students.



Microsoft Enterprise Mobility + Security
Helping students and educators stay secure and productive when using apps and devices.

Transform the classroom.
Ignite student's passion for learning.



Untether your classroom with HP for Education

Looking to improve your student's learning experience and save money at the same time?

Trade in your school's old desktops, laptops and tablets and receive rewards to spend with HP and our specialist education partners. Choose how you want to spend your rewards from a range of HP products, software, consultancy, e-learning or training services.

HP for Education Trade In helps your IT budget go further by responsibly recycling your old equipment to find the latest learning solutions to help your pupils realise their full potential.

How do HP Trade In Rewards work?

Purchase new HP equipment for your school.

Trade in your qualifying old devices to earn Trade In Rewards.

After placing funds into your wallet, you will be able to **redeem your Trade In Rewards** to contribute to the cost of products and services from HP and our specialist service partners.

How can I spend my HP Trade In Rewards?

Your Wallet Trade In Rewards are added to your HP for Education wallet.

Visit the HP for Education Market Place to **spend your wallet funds** on products and services from HP specialist education partners.

Alternatively, you can elect to receive a **cash rebate** on your HP Trade In Rewards wallet as a funds transfer to your school.

Who can I spend my HP Trade In Rewards with?

- Discovery Education
- SamLabs
- eMathsMaster
- Tablet Academy
- Tute
- Your preferred Master HP for Education Reseller

Register for HP for Education at hpfe.com

Available in the UK & Ireland only.



Equip your students
with the tools for success

Winability Parental Contribution Programme gives schools the ability to teach with the latest Windows 10 devices without having to fund it themselves.

The Winability programme complies with the Academy and LEA funding requirements by only offering a truly compliant operating lease.

Students receive vouchers for the Microsoft Office Specialist (MOS) certification exam vouchers, helping to broaden their employment opportunities and learn advanced skills in Office 365 Education.

Parents benefit from no credit checks while helping their children access cutting edge technology.

Interested in finding out more? Contact Alex Judd.

Phone: 020 3857 5661

E-mail: alex.judd@csileasing.co.uk

Available in the UK only.

UK Device Resellers

Microsoft Education can take customers from zero infrastructure to deploying a classroom of fully managed PCs in under 30 minutes, helping to drive better learning outcomes with Minecraft: Education Edition, Office 365 Education and Microsoft 365 Education.

This is possible through aligning with partners within the Microsoft community. If you need more information on classroom PCs, services and support, contact a registered Microsoft Partner or Microsoft Education expert for guidance today.



A dramatic turnaround at Danesfield School

Danesfield School spent two years focusing on 21st-century learning practices, with the help of Microsoft. Now they're in the nation's top 1%.

The outlook at Danesfield School has not always been so bright. The school is one of the lowest funded in the country and in the past, it struggled to retain and recruit talented educators. Several years ago Danesfield plummeted down to the national bottom 10% on progression in Reading, Writing, and Mathematics.

In an effort to turn things around, the school developed an ambitious vision aimed at creating an inspiring school where learning, innovation and risk-taking are core values.

To do this, Danesfield School transformed their educational vision to centre around the effective use of technology. Danesfield brought more computers into classrooms and gave teachers training and access to the MEC for professional development.

Teachers can now learn at their own pace and they have discovered areas of interest which they then share with their peers. Student performance is up and there is a waiting list of teachers who want to work at Danesfield School.

"At the heart of our new approach sits technology. Not technology as an end itself, but as a facilitator for creative approaches, collaboration, personalised learning and professional development.

With the help of a supportive administration and powerful resources like the MEC, Danesfield teachers are embracing 21st century learning skills such as collaboration, knowledge construction, self-regulation, and real-world problem-solving."

Sarah Morgan, Headteacher, Danesfield School.



How embracing cloud-based technology has transformed Gwrosydd Primary School

A vibrant and inspirational school responsible for over 400 students in Swansea, Wales, has embraced Windows 10 and Microsoft 365 to drive better learning outcomes.

The school has been on an ambitious digital transformation journey using cloud technology such as; Microsoft 365 Education via Windows 10 in S Mode and Acer ASUS E201s devices to give its students the digital skills they need to future-proof their careers.

Not only has implementing this strategy positively impacted the students and teachers but also, the school has benefited by saving on budget and resources by switching to cloud powered devices and technology.

Using a wide range of Microsoft 365 Education products, all available for free as part of Office 365 Education, the school has energised students, teachers and parents alike.

Jonathan Atter, Gwrosydd Headteacher explains, *"We've been on a long-term journey to get digital learning right across the school. It's tied in with our strategy in that, if we could give the children tools to motivate and engage them, we were always going to be the real winners."*

Ffion Williams, Welsh Subject Leader in Reception, summarises her experience perfectly. *"Comparing the class I had when they first walked through my door to the class they are now, it's just amazing. I could burst with pride."*



"I give my student the best tools. They do the rest."

Welcome to the Microsoft Educator Community!

Connect with like-minded innovative educators, find free training, and gain access to lesson plans to earn certified badges and certificates.

Microsoft Educator Engagement Programmes

To become part of an elite educator community and early adopters in all things M365, we offer engagement courses for educators and support them in learning how to use our technology and expert programmes.

Certified Microsoft Innovative Educator

Awarded for completing CPD courses on the Microsoft Educator Community (1000 points). Pathways of learning can be allocated by school priority – e.g. OneNote/Teams/STEM.

Microsoft Innovative Educator Expert

Awarded to selected Microsoft Community Members for demonstrated thought leadership in innovative learning with technology and desire to amplify your reach and voice to all educators.

Training and events

How can we help you transform?
Scan to find out more.

Microsoft Training
Academy, 2KS



aka.ms/MTA2KS

Microsoft Training
Academies



aka.ms/MTASCS

Microsoft
Education Live



aka.ms/edulive

Microsoft Educator
Community (MEC)



education.microsoft.com



Become a Showcase School or College

Join an amazing community of our most innovative schools and colleges, sharing best practice on the use of our technology to support teaching and learning.

Microsoft Schools

Awarded to schools as recognition for beginning their transformative journey to improving teaching and learning.

Microsoft Showcase Schools and Colleges

Awarded to schools who demonstrate a commitment to embracing transformative technology that improves learning outcomes for students.



microsoft.com/education
[@MicrosoftEDU](https://twitter.com/MicrosoftEDU)
[#MicrosoftEDU](https://twitter.com/MicrosoftEDU)